

Amarinth secures its first pump order in Saudi Arabia

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Amarinth, the leading company specialising in the design, application and manufacture of centrifugal pumps and associated equipment to the industrial, chemical and petrochemical industries, has secured its first order in Saudi Arabia from Saudi International Petrochemical Company.

Just weeks after Amarith secured GAS Arabian Services as its territory sales and marketing agent for the Kingdom of Saudi Arabia, the new partnership has secured an order from Saudi International Petrochemical Company (Sipchem) for an API 610 petrochemical pump that will be used for Ethylene Di Acetate transfer.

Sipchem, listed on the Saudi Stock market, actively develops and invests in petrochemical and chemical industries, both basic and intermediate to produce chemicals used to manufacture a multitude of products. The new pump will be installed at the heart of its chemical plant in Al-Jubail Industrial City.

The pump was required by Sipchem on a short lead time, just 20 weeks after approval of General Assembly (GA) drawing. Using its fully computerised fast track ordering and manufacturing capability, Amarith was able to issue the GA drawing in less than 2 weeks from order placement, just one of the methods the company uses to work to very tight lead times.

Oliver Briggins, Managing Director of Amarith commented: "This is the first pump Amarith has supplied to a Saudi company and marks a very positive start working with our newly appointed agent GAS Arabian Services".

Mr Kirubakaran, Team Leader Mechanical Division at GAS Arabian Services added: "GAS is delighted to have got our partnership with Amarith off to such a quick start with this important order from Sipchem, who are one of our most valued customers. This requirement had the combination of complexity and fast track delivery that was quickly identified as being well suited to Amarith's capabilities. With many more opportunities currently under negotiation we are certain that Amarith's business within the Kingdom of Saudi Arabia will go from strength to strength over the coming years".