



**FOR IMMEDIATE RELEASE – 27 March 2024**

## **Amarinth and EthosEnergy form strategic alliance for delivering oil and gas pump solutions in the UAE**

**Amarinth, a world-leading, net-zero designer and manufacturer of low lifecycle cost centrifugal pumps and associated equipment, primarily for the offshore and onshore oil and gas industries; nuclear and renewable energy generation; defence; desalination; process and industrial markets, announces a strengthened partnership with EthosEnergy to deliver regional product and after sales support of Amarith's range of oil and gas pumps in the United Arab Emirates.**

EthosEnergy, with over four decades of experience in the oil and gas sector, aligns seamlessly with Amarith's commitment to excellence. As the leading independent provider of rotating equipment services, EthosEnergy offers a full range of solutions including repair, optimisation, upgrades, and replacement parts for onshore and offshore field services. EthosEnergy's proven track record in upstream, midstream, and downstream processes makes it the ideal partner for delivering regional product and after-sales support for Amarith's proven range of oil and gas pumps that are used in the most challenging environments across the Middle East.

This strategic collaboration further underlines Amarith's investment in the regional oil and gas sector, emphasising its commitment to in-country support through expanded facilities. Building on EthosEnergy's existing knowledge and expertise, Amarith will equip engineers with relevant training, ensuring they have the necessary skills to maintain Amarith's recognised standards. In turn, EthosEnergy will contribute

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local personnel and state-of-the-art facilities in the UAE to provide seamless technical support.

This alliance enables oil and gas organisations in the region to have easier access to localised expertise for commissioning, maintaining Amarinth's API 610 and API 685 horizontal, vertical, and vertical in-line pumps. This not only boosts In-Country Value but also allows those organisations to select a high-quality, Amarinth-trained local supplier. This ensures the fulfilment of diverse needs, ranging from new Amarinth pumps to cost-effective replacements and refurbishments, as well as Amarinth's re-engineered spares for obsolete pumps from other OEMs where the original manufacturer has ceased operations.

Oliver Briggins Shaw, Managing Director of Amarinth, expresses his enthusiasm for the collaboration, stating, "We are delighted to sign this agreement with EthosEnergy, expanding our in-country presence and enabling us to deliver more local high-quality support to organisations operating in this region. Whether they require new Amarinth pumps, cost-effective replacements, or refurbishment of existing pumps, our partnership with EthosEnergy ensures unmatched excellence in product and service delivery."

"EthosEnergy has built a reputation for exceptional service and expertise in the UAE's oil and gas sector," says Mario Cincotta, Executive VP – East Hemisphere at EthosEnergy. "Partnering with Amarinth allows us to leverage our combined strengths and deliver unparalleled product support and after-sales solutions to our customers. Together, we'll ensure local teams have the training and resources required to maintain Amarinth's renowned pump technology, maximising uptime and efficiency for regional operations."

## OPTIONAL PANEL or BOX ITEMS



Chris Ryan (Sales Director, Amarith) and Suhail Akhtar (Middle East Sales Manager, Amarith) meeting with Mario Cincotta (Executive VP – East Hemisphere, EthosEnergy) and Chris Payne (Facility Operations Director – Abu Dhabi, EthosEnergy) in the UAE office

## NOTES TO EDITORS:

Amarinth is a carbon net zero organisation delivering world-leading expertise in the design, application and manufacture of centrifugal pumps and associated equipment for critical applications in many of the most arduous and hostile environments around the globe.

Founded in 2002, Amarinth has harnessed the skills, creativity and passion of people who have worked in the pump industry for decades, delivering bespoke API and ISO pumps primarily to the offshore and onshore oil & gas industries; nuclear and renewable energy generation; defence; desalination; process and industrial markets.

The company's innovative approach, business agility and use of sophisticated computer applications enables it to deliver robust, reliable and sustainable pumping solutions on the shortest lead times in the industry.

Amarinth's portfolio includes:

- **Process pumps** – API 610, API 685, ISO 5199 horizontal, vertical and in-line bespoke process pumps, including ones that are hydraulically and dimensionally interchangeable with the former Girdlestone and other obsolete pumps.
- **Skid packages and modules** – Supplied with a variety of drives for applications including de-sanding, mixing, filtration and chemical injection and tailored for the oil & gas, water treatment and power generation industries.
- **Condensate recovery** – Cutting-edge design providing low NPSH up to 98°C with variable speed drives to reduce cycle time and lower operating costs, available in stainless steel, galvanised or copper tanks for light or heavy industrial uses.
- **Seal support** – Integrated pressurised and vented seal support systems designed and delivered to API 682 and ISO 5199 standards and specific site specifications and requirements, working closely with AES, Eagle Burgmann, John Crane and Protect System.
- **Spare parts** – Critical spares for all Amarinth pumps and related components can be dispatched the same day, reducing potential downtime, and in addition components for the former Girdlestone and other obsolete pumps can be re-engineered often improving the performance of existing assets.
- **Services** – A full range of pump related services, delivered from UK head office or on-site globally, onshore or off-shore, including full commissioning and start-up support; also strip, report and refurbishment of any pump regardless of manufacturer.

Amarinth operates globally from its base in Rendlesham Suffolk, United Kingdom and offices in the Middle East and Malaysia with a global customer base, including BP, Shell, ADNOC, NOV, ExxonMobil, Schlumberger, COSCO, EDF, GlaxoSmithKline, Saudi Aramco, Pfizer, Diageo, Kuwait Oil Company, AMEC, Fluor, LUKOIL, Halliburton, and Babcock.

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