

FPSO Atlanta during construction, one of the vessels that will start operating offshore Brazil in 2024 using Amarith API 610 pumps

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Amarinth Forms Strategic Alliance with M&O to Fuel Innovation in Brazilian Oil and Gas Sector

Amarinth 4 weeks ago

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Amarinth, a world-leading, net-zero designer and manufacturer of low lifecycle cost centrifugal pumps and associated equipment, primarily for the offshore and onshore oil and gas industries; nuclear and renewable energy generation; defence; desalination; process and industrial markets, has entered into a strategic partnership with M&O, a renowned representation company specialising in equipment, services, and software for the maritime, offshore, and subsea industries in Brazil.

Brazil has emerged as a dynamic and strategic contributor to the global oil and gas industry. With its extensive offshore reserves and commitment to technological advancement and sustainability, the country has attracted international companies specialising in offshore, deepwater drilling, and subsea operations. This dynamic environment has also fostered a growing demand for clean energy solutions, encompassing natural gas and renewables.

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Founded in Rio de Janeiro in 2009, M&O has established a position as a leading representation company, facilitating the expansion of over 30 international companies in Brazil's competitive market. Their extensive experience and local expertise make them the ideal partner for Amarith as the company develops business in the Brazilian oil and gas sector.

Floating Production Storage and Offloading (FPSO) vessels form the backbone of production in Brazil with numerous new ventures coming on stream, including Almirante Barroso MV32 (Búzios field), Anita Garibaldi MV33 (Marlim field), Mero 3 (Libra block) and a fifth FPSO joining the four others in the Parque das Baleias area.

Amarinth's proven track record in delivering innovative, reliable pumping solutions, often on short lead times, has been instrumental in enabling FPSO vessels to operate in some of the most challenging oil fields across the globe, including Coral South, Tortue, Armada Madura, Egina, and Catcher.

Notably, Amarith is an approved supplier of goods and services to Petrobras, having successfully completed projects for them and other operators in the region, including Equinor, ExxonMobil and Shell, working in close collaboration with leading FPSO vessel contractors, including MODEC, SBM, and Bumi Armada.

As Brazil raises production, Amarith is perfectly poised to be the go-to pump supplier for new FPSO projects. With a strong network of supply chain partners, including motor supplier WEG that is already operating in Brazil, Amarith's partnership with M&O further strengthens the company's ability to increase in-country value to Brazil.

One of Amarith's first contributions will be supporting M&O at OTC Brasil, Rio de Janeiro, 24th – 26th October 2023. This Offshore Technology Conference gathers offshore professionals from many countries around the world to share ideas and innovations, discuss, debate, and build consensus around the most pressing topics facing the energy sector.

Oliver Briggingshaw, Managing Director of Amarith, expressed his enthusiasm, stating: "We are delighted to be working with M&O who have such a strong presence in the Brazilian oil and gas market. Together, we will provide world-class pumping solutions for the most demanding offshore projects while contributing to the commendable goal of enhancing Brazilian in-country value."

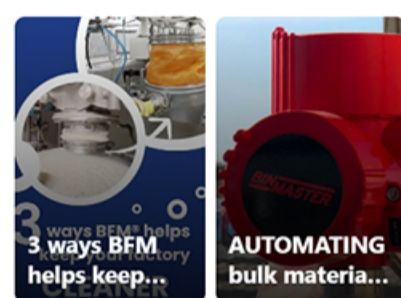
Jan Lomholdt, Chairperson of M&O added: "This strategic alliance with Amarith marks a significant milestone for M&O. We are excited to collaborate with a company known for its innovative and reliable pumping solutions."

As we continue to serve the Brazilian oil and gas sector, this partnership will enhance our ability to provide cutting-edge equipment and services to meet the evolving needs of our clients. Together with Amarith, we are committed to advancing the industry's goals and supporting sustainable energy solutions in Brazil.

If you are planning on attending the OTC Brazil Conference, we are thrilled to invite you to visit us at the M&O stand E38, located on the first floor of the exhibition hall. Discover how our strategic alliance with Amarith is set to transform the Brazilian oil and gas industry. We look forward to engaging with you, sharing insights, and exploring opportunities to collaborate in our growing dynamic energy sector."

Amarinth can also be reached on its website: www.amarith.com

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